

What is IBM® FlashWatch?

Peace of Mind Made Simple

OPERATION

CLOUD ANALYTICS

IBM Storage Insights included to proactively manage your environment



FLASH ENDURANCE
Flash media is covered for all workloads while under warranty or maintenance

COMPREHENSIVE CARE

Up to **7 years of 24x7 support**, with Technical Advisor, enhanced response times & managed code upgrades

MIGRATION

IBM FLASH MOMENTUM Storage Upgrade Program



Replace your controller & storage after 3 years with full flexibility, with an overlapping migration period and no dual billing

CLOUD-LIKE PRICING

IBM Storage Utility pricing has monthly payments for just the storage you use

PREDICTABLE PRICING

Like-for-like replacement or your controller & storage at same monthly price or lower

NO LOCK-IN

Full flexibility to upgrade, downgrade or walk away

NO COST MIGRATION

90 DAYS from over 500 storage controllers, IBM and non-IBM

It's the confidence to purchase, own and upgrade your IBM Storage

ACQUISITION

99.9999% AVAILABILITY

& Optional 100% data availability **guarantee*** with IBM HyperSwap® when deployed by IBM Lab Services

ALL INCLUSIVE LICENSING

IBM Spectrum Virtualize functions included in licensing cost for internal Storage

UP TO **5x DATA REDUCTION GUARANTEE***

Express guarantee **2:1** data reduction

*Requires a signed contract.

2:1 data reduction is self-certified. Up to 5:1 data reduction with workload profiling. IBM FlashWatch replaces all previous "Controller Upgrade" and "Peace of Mind" Programs commencing with purchases made on or after February 11, 2020. Program applicability varies by product. Check "FlashWatch Product Matrix".

IBM FlashWatch Product Matrix



	SVC	IBM FlashSystem® 5000/H	IBM FlashSystem 5200/H	IBM FlashSystem 7200/H	IBM FlashSystem 9200	IBM FlashSystem 9200R
HA Guarantee using HyperSwap	●	● 5035 Only	●	●	●	●
Data Reduction Guarantee		● 5035 Only	●	●	●	●
All-inclusive Licensing (Exc. external virtualization, encryption)			●	●	●	●
Comprehensive Care (ECS)	● included with 2147-SA2, SV2	● Alternative optional services available	● Alternative optional services- IBM Storage Expert Care	● (optional service)	● included with 9848-AG8, UG8	● included with 9848-AG8, UG8
Cloud Analytics with Storage Insights	●	●	●	●	●	●
Flash Endurance Guarantee		●	●	●	●	●
IBM Flash Momentum Storage Upgrade Program		● (2072-2N2, 2N4, 3N2, 3N4, 12G, 24G, 92G)	● (4662-6H2, UH6, 12G, 24G, 92G)	● (2076-82A, U7C, 12G, 24G, 92G)	● (9848-AG8, UG8, AFF, A9F)	● (9848-AG8)
On-Demand Pricing (Storage Utility)			● (4662-UH6)	● (2076-U7C)	● (9848-UG8)	
No Cost Migration	●	●	●	●	●	●

Discover how IBM FlashSystem family accelerates your workloads while providing peace of mind

[Learn more](#)