

Terms & Conditions Copaco Ski incentive 2022-2023

Copaco Belgium NV Korte Keppestraat 23/1 – 9320 Erembodegem Tel: 0032 53 28 10 00 – Fax: 0032 53 28 10 90 e-mail: sales.belgium@copaco.com
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1. Copaco Belgium NV, with registered office at Korte Keppestraat 23/1 in 9320 Erembodegem and Company Number 0466.466.565 (here after referred to as "Copaco"), is organizing an incentive campaign between 1 October 2022 and 31 December 2022 on Lenovo, Dell Technologies, Norton and Iiyama. A registration for participation in the Ski incentive is mandatory, the partner hereby declares to agree to the regulations. The participant must have prior permission from his/her employer with respect to any benefit gained from the prizes related to this campaign (including their value).
2. The prizes will be awarded to the partners who have obtained the highest overscore versus their personal target via the purchase of the participating products during the incentive period. Copaco reserves the right to correct the final score awarded in case of product returns and unpaid invoices that remain pending at the end of the campaign period based on Copaco reporting.
3. Only orders placed and invoiced by Copaco Belgium within the action period are valid. The incentive ends on 31/12/2022, after which the prizes will be awarded. The winners will receive a tax certificate for the value of the enjoyed benefit
4. Except where expressly prohibited by the participant, the winner, based on his/her participation in the campaign, authorizes Copaco to use his/her name, likeness, photo, voice or opinions for promotional purposes in any media without further payment or compensation.
5. It is not possible to transfer or exchange the prizes and points for an alternative consideration in cash or credit. The prize is not redeemable. All taxes or other charges due on the prize shall be borne entirely by the winners.
6. Copaco can at all times activate promotions that give more weight to the purchase of certain products than others by, for example, having the value count twice.
7. The participant acknowledges that Copaco is dependent on independent suppliers for the prizes associated with this campaign. Copaco may not be held responsible if, for any reason, these suppliers are unable to provide the prize or if they should unilaterally alter the terms and conditions applicable to Copaco. Nor shall Copaco be obliged to offer a replacement prize in such cases.
8. The following persons are not allowed to participate in this incentive: Copaco employees, distributors, sub-distributors, employees of Copaco's suppliers/vendors as well as those of the campaign sponsors or of the suppliers of the prizes and their affiliated undertakings, their family members, or anyone who is associated with this campaign.
9. If you have mistakenly received a prize, Copaco reserves the right to reclaim the value of the gift or take recourse to other legal measures.
10. In accordance with the Act of 8 December 1992 concerning the protection of privacy, you have access to your personal data collected by Copaco. Subject to prior written notice, each participant is entitled to request, free of cost, the verification, modification, adaptation or destruction of these personal data. This right also includes the right to oppose, free of cost, the use of personal data. Copaco shall process personal data in accordance with all applicable laws. For questions about personal data maintained by Copaco or about the policy in this regard, you may send an email or contact the following address:
Copaco Belgium NV



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11. Copaco reserves the right to refuse to recognize the sales declared by the partner, if there are reasonable grounds for this, such as (without limitation) if the declared sales cannot be recognized as such for accounting purposes based on the rules applied by Copaco.

Details incentive prize:

There are sixteen places (4 places for each brand) for an exclusive ski trip to Austria, Zillertal Hintertux arena, which will take place in 2023 (from 07/03/2023 to 12/03/2023)

Incentive mechanism:

Each partner can only gain 1 place for the incentive. The places are distributed on the following basis:

Partners of Copaco need to subscribe to receive their personal targets per brand. They need to achieve the targets for min 1 brand and overscore the most on that target to make a chance to win. The targets are determined on the basis of a minimum turnover. This minimum turnover differs per brand. Partners can only win 1x for 1 brand.

- Dell & Lenovo requires a minimum turnover of € 25.000;
- Iiyama requires a minimum turnover of € 10.000;
- Norton requires a target of € 1.000 or € 5.000 depending on the size of the partner.

If the turnover of the partner in the same period last year (1/10/21 – 31/12/21) is higher than the minimum turnover, his target will be the turnover of last year with a 5% increase.

The partners with the largest overscore compared to their personal target will win.

Only the turnover on the following products purchased at Copaco Belgium will be taken into account for the action

- Lenovo : all Topseller products
- Dell Technologies: all products
- Iiyama: all products
- Norton: all products

The overall final score takes into account additional sales to be earned on certain products during intermediate promotions.

Distributors, sub-distributors, mass retailers, retail chains, e-tailers and centralized purchasing groups are excluded from this incentive.

For detailed information about the interim campaigns within the Ski Incentive Campaign period, please refer to the HTMLs sent to persons registered in the Copaco mail database. The winning companies will be notified by their sales contact person within four weeks after the end of the incentive.



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The winning places are assigned to the following positions within the winning company: business manager, sales manager, account manager or purchaser. This winning place is not transferable to

other positions within the company without the written consent of Copaco. If this consent is not granted, Copaco reserves the right to assign this place to another reseller. If the winner does not respond after one week of receiving this message, Copaco reserves the right to award the prize to a different reseller. The participant undertakes to agree in writing with the terms and conditions laid down by Copaco, prior to departure.

